**Connecticut Captive Insurance Association (“CCIA”)**

**2019 Collaborative**

**Dunkin Donuts Stadium**

**Hartford, Connecticut**

**May 21, 2019**

**2019 Collaborative Theme: How Captive Owners Obtain the Most Value from Their Service Providers**

For this year’s Collaborative, we are taking you out to the ballgame! The Hartford Yard Goats will host our event at Dunkin Donuts Stadium in downtown Hartford. This state-of-the-art facility provides versatile space in a major league atmosphere.

We are very fortunate to have Commissioner Andrew Mais of the State of Connecticut address our conference. In addition, we are excited to hear from our dynamic keynote speaker, Walid Al Saqqaf, the founder of Insureblocks. We will also have numerous captive insurance experts as panelists and presenters. Admission to the party deck and the baseball game after the Collaborative make this year’s event an exciting opportunity to learn, network and enjoy a night out with your colleagues.

**Schedule of Events**

**May 21, 2019 How Captive Owners Obtain the Most Value from Their Service Providers**

**Location: Dunkin Donuts Stadium, 1214 Main Street, Hartford CT, 06103**

**Time Event Room**

11:45 am Captive Owners Luncheon Registration YG Club Room

12:00 pm Captive Owners Luncheon (by invitation) YG Conference Room

12:30 pm General Registration YG Club Room

1:00 pm Welcome - Stephen DiCenso, President CCIA YG Club Room

1:05 pm Commissioner Andrew Mais Welcome & Comments YG Club Room

1:20 pm Keynote Speaker - Walid Al Saqqaf, Insureblocks YG Club Room

Blockchain is Dead, Long Live Blockchain!

2:00 pm Procurement Tax Implications for Captives YG Club Room

Bruce Wright, Partner Eversheds Sutherland, a nationally recognized expert in the captive industry, will provide a background into direct procurement laws and related taxes which may be due as a result of premium payments made to captive insurers, as well as strategies and tactics to address this emerging challenge.

2:50 pm Refreshment Break YG Club Room

3:00 pm **Concurrent Breakout Sessions: Group A**

**Session 1: Innovative Exit Strategies for Captives and RRGs** Community Room

Like any insurer, captives make strategic decisions to discontinue use of all or a portion of their lines. There are opportunities for exit strategies and finality solutions for those captives that no longer fit their original purpose due to mergers, consolidations, or other reasons. There are varying options to companies and captive managers that can be financially beneficial as well as ease administrative burdens and free up capital and other resources to focus on other business avenues.

* + - * Moderator: Carolyn Fahey, Executive Director, AIRROC
      * Panelists:
* Thomas F.X. Hodson, Director and General Counsel

SOBC DARAG Group

* Steven McElhiney, CEO, EWI Re
* Michael Terelmes, Senior VP & CFO Sirius Global Solutions, Inc.

**Session 2: Medical Stop Loss and the Role of Captives as a**

**Risk Financing/Mitigation Tool** Conference Room

Health benefit shock claims can be a significant source of financial volatility for employers (even large employers). Over the last several years, commercial medical stop loss insurance products have grown ever more expensive and complex, and employers have often responded by either retaining too much risk, or paying too much to transfer risk to commercial markets. Captives have been stepping in to fill the gaps in commercial medical stop loss markets. Although medical stop loss is not yet commonly insured by captives, that situation is rapidly changing - medical stop loss is currently one of the fastest-growing applications for captives. Our panel discussion will provide Risk Managers, CFOs, and others with the background they need to define their captives’ roles in managing the volatility of health benefit claims.

* + - * Panelists:
* George O’Donnell, Esq., McGriff, Seibels & Williams
* Mary Glassman, CEO Capitol Region Education Council
* Tony Stephans, Senior Underwriter, Partner Re Health

**Session 3: Great Ideas for Board Presentations** Suite 1

A panel of insurance specialists, comprised of an audit professional, investment professional, an actuary and a captive owner, will help risk managers understand concepts and content that comprise an effective captive board meeting. Assisting participants in creating discerning board content for auditors, investment professionals, and actuaries to present at Board meetings, and inviting captive owners to share ideas as to worthwhile information to be provided at board meetings, this session will provide practical tools for attendees.

* + - * Moderator: George Levine, Director KPMG LLP
      * Panelists:
* Art Salvadori, CPA, Managing Director Crowe, LLP
* Paul Deeley, SVP & Regional Director CapVisor Associates
* Tracey LeMay, Chief Administrator Officer Masonicare

**Session 4:** **Thinking Differently: Unique Alternative Reinsurance** Suite 2

**Structures for Captives**

Risk managers, captive managers, captive owners and employers are faced with escalating challenges, concerns and emerging risks in the dynamic environments in which they function. Examples of these exposures include coverage, capacity, claims control, reputational risk, business interruption expense, costs, cyber risk and other industry specific concerns. This panel will offer unique solutions to these and other emerging risks using the captive as an effective risk mitigation tool.

The panel includes:

* + - * Moderator: Pamela Ferrandino, Vice President, Gallagher Bassett
      * Panelists:
* Bill Hodson, Managing Member Gulfstream Risk Advisors
* Andreas Frick, Senior Underwriter Hannover Re
* Jason Stubbs, ACAS, MAAA, Risk International

**Session 5: Captive Investment Strategies** Suite 3

A panel of captive investment experts discuss key components a captive must review when adopting an investment approach, including asset allocation, drafting an investment policy and continued governance training.  The current investment climate and various trends such as Socially Responsible Investing will also be discussed.

The panel includes:

* + - * Moderator: Dave Tatlock, Director, SRS
      * Panelists:
* Michael Scotto, CFA, Partner, Aon Hewitt Investment Consulting
* Frank Tedesco, Director, Hillswick Management, LLC

4:00 pm **Concurrent Breakout Sessions: Group B**

**Session 6: Claims Review: How to Keep Your Eye on**

**The Claims Ball and the Role of Predictive Analytics** Conference Room

The panel will discuss how the use of technology can drive targeted discussion and collaboration to achieve better claims settlement outcomes.

The panel includes:

* + - * Moderator: Amy O’Brien, National Sales Director, Gallagher Bassett
      * Panelists:
        + Gregory Agnone, Director Business Development, Midwest Employers Casualty
        + Ben Freeman, Vice President, Strategic Analytic Services, Arch
        + Dan Link, AVP, Client Analytics, Gallagher Bassett

**Session 7: Captive Venue Selection: The Why and How of** Suite 1

**Captive Domicile Selection**

This roundtable discussion will explore options and the where, how and why of captive domicile selection. Recognizing that each captive forms to serve a unique need in its parent’s risk profile, so too will the choice of domicile rest on factors unique to this need. Re-domiciling captives and the reasons behind this opportunity will also be discussed by the group.

The panel includes:

* + - * Moderator: Domenico Pettinari, Vice President, Marsh Captive Solutions
      * Moderator: Thomas Cyr, Partner KPMG

**Session 8: Innovative Uses of Captives: Cyber and Beyond** Suite 2

The session will address the innovative use of captives for cyber cover, how cyber liability insurance is developing, and how captives are helping move the cyber market and contribute to the coverage conversation.

The panel includes:

* + - * Panelists:
* Scott Sobel, Managing Director Aon Risk Financing &

Captive Consulting

* Adam Peckman, Aon, Global Practice Leader—Cyber Solutions

**Session 9: Blockchain Workshop** Community Room

Walid Al Saqqaf, the Founder of Insureblocks, will lead a discussion on the role of Blockchain in an evolving insurance industry. In addition to establishing the foundations of blockchain and smart contracts, he will discuss the what, how and why of insurance issues that blockchain can address, including key barriers and the strategies to overcome them. Case studies will be offered.

**Session 10: Emerging Risks by Industry and the**

**Role of the Captive** Suite 3

The panel will discuss how the captive industry has evolved to develop insurance solutions in an era of ever emerging risks.

The panel includes:

* + - * Moderator: Kristen Sharrow, Senior Manager Johnson Lambert
      * Panelists:
* R. Ryan Gadapee, Esq. Primmer Piper Eggleston Cramer
* Patty Henderson, Director Strategic Risk Solutions
* Karen Landrum, Gross Consulting

5:00 pm **Free Time to Tour Dunkin Donuts Stadium or Private Work Space**

6:00 pm **Networking Reception- Yard Goats Club and the Heineken Party Deck**

7:05 pm **Yard Goats v. Erie SeaWolves**

**LET CCIA TAKE YOU OUT TO THE BALLGAME!**